



DONORS REPORT 2021 | 2022 Education brings hope for the future. Gives self-worth and dignity. All people should have a right to these.

Through its various projects, SEEDS Trust strives to make this possible for as many children as possible, in an atmosphere of love and Godly values.

### Little Lambs is one such project.





### Background

Little Lambs was founded in 1999 and has been operating from the current location in Imizamo Yethu for 17 years It is housed on a campus comprising 11 classrooms, a kitchen with two very busy cooks and a well-equipped green playground. The vision of Little Lambs is to create an Early Childhood Development facility for the Imizamo Yethu community where children are cared for in a loving environment, are taught Christian values and basic life skills, and are prepared for formal schooling by employing members of the community and empowering them to become competent career educators.

Little Lambs cares for the underprivileged children in Hout Bay and surrounding areas, employing 13 qualified teachers, as well as support staff from the local community. It currently caters to educate and feed up to 300 preschool children, including 90 Grade R pupils, on an annual budget of Rand 3.17 million.

Over the years Little Lambs has been blessed in receiving donations and project funding, particularly from Kinderhilfe Kapstadt comprising mainly German and Swiss sponsors, and also through funds raised by the SEEDS Trust, the parent NPO.

Operating costs are serviced from subsidized monthly school fees paid by the parents; government grants from the Department of Social Development and the Department of Education and from sponsorships and donations made by local businesses and individuals. The operations are well managed within approved budgets and a sound basis for the future is in place.



# Introduction

The purpose of this document is to provide sponsors and other stakeholders an overview of the current financial status and budget, as well as the operational performance of the Little Lambs Educare centre.

# **Funding Principles**

- The budgeted operating costs of Little Lambs for 2022 are estimated at Rand 3.17 million.
- Costs were estimated to increase by 6% for this year, but the ever increasing inflation in South Africa is a concern.
- The bulk of our monthly expenses go toward staff salaries and food.
- Nutritious meals are freshly cooked on the premises each day, based on menus and ingredients recommended • by the government to support learning and growth.
- About 40% of our income is derived from school fees, which are subsidized to keep them as low as possible and affordable to the parents.
- A further 40% of our income is derived from government grants from the Departments of Social Development and Education. These grants are not guaranteed, and the numbers vary somewhat from year to year. Grants are based on the number of children and economic status of the parents.
- To make ends meet, some 15 20% of the Little Lambs operating costs (about Rand 500 000) needs to be raised from donations and sponsorships annually.
- Expenditure on building maintenance and project work to the premises and on Educational equipment is funded from donations collected by the SEEDS Trust/Kinderhilfe-Kapstadt on our behalf.

## **Key Highlights 2021**

- Little Lambs was fully subscribed in 2021;
- Applications for 2022 were again oversubscribed and more than 100 children could not be accommodated;
- The staff team remain very committed and there have been no significant staff changes over the past years; •
- As part of our empowerment programme, two • teachers are being sponsored to study for their Grade R teaching diplomas.
- Little Lambs qualified to participate in The Learning Initiative programme, sponsored by the Department of Social Development. The programme assists the Grade R scholars and their teachers to achieve better performance.
- In January 2022 we commenced with three candidates participating in the ORTSA internship programme sponsored by Investec. The programme provides for local matriculants to operate as Assistant Teachers at an Early Childhood Development Center while also attending courses at a Teachers Training College enabling them to qualify as teachers.
- Once again donors are sponsoring the E-pap feeding project.
- We continue to have good and co-operative relationships with our neighbours Silikamva High School, Hout Bay Primary School, Ikhaya le Themba and Sakhisizwe.
- The COVID 19 pandemic continued to impact operations at school, resulting in reduced attendance and hence lower than budgeted income from school fees and government grants.
- Parents are challenged with lower income and in some cases unemployment, resulting in non-payment or • reduced payment of school fees.





- Due to this Little Lambs is increasingly more dependent on donations and sponsorship to make ends meet.
- The main areas of concern are:
  - increasing amount of school fee subsidies and outstanding payments
  - significant inflation of costs for food and services;
- Council charges for water and electricity.
- For essential project and maintenance work we try to secure sponsorship or donations towards these. improvement projects.
- In 2021 we were successful with our application for funds from the National Lotteries Commission, who donated Rand 232 000 towards the operating deficit at Little Lambs.

### **2022 Goals**

- For some years we have been encouraged by the community to provide 'After-school Care' facilities at Little Lambs, so that the children that leave primary school after lunch have somewhere safe to go to do their homework and play until their parents can collect them in the evenings. Kinderhilfe Kapstadt are eager to get this project off the ground and have committed to the funding of the necessary buildings. The Western Cape Government Public Works Department, our landlords, have now given their approval that enables us to proceed with this project. Architects have been assigned to develop plans for a six classroom facility to be built on the Little Lambs property. It is anticipated that this project can be completed by end 2023.
- We hope to secure sponsorship to erect a Wendy house to accommodate the children participating in The Living Learning programme.
- We obviously are very concerned regarding the ever increasing funding requirements for Little Lambs.
- This year's target is to raise donations of about Rand 500 000 to meet the budgeted costs.
- In this regard SEEDS Trust has embarked on additional approaches to potential donors and sponsors
- Hopefully our historic donors and sponsors will also continue to support us.



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During 2021 we received sponsorship of over Rand 500 000 from Kinderhilfe Kapstadt for a number of

### **Budget Summary**

The appended data reflects the financials for the past years and the budget for 2022.

- Operationally 2021/2022 was a difficult period.
- The financial impact of COVID related expenses and the more recent commercial impacts of the Ukraine war is felt by everyone, including our sponsors. Fortunately our donors and sponsors, particularly Kinderhilfe Kapstadt, have continued their support in keeping us going.
- Donations from SEEDS Trust and Kinderhilfe Kapstadt, in support of the Little Lambs operations during 2021, amounted to Rand 407 663.
- For 2022 we budgeted to accommodate 270 children, and set the school fees at Rand 530/550 per month. •
- School fees generally make up about 40% of the Little Lambs operating costs.
- To date we are facing lower than budgeted fee payments.
- The grant payments from the Department of Social Development and Department of Education generally contribute another 40% of the operating costs of Little Lambs.

### **2022 Budget Summary vs Previous Years**

LITTLE LAMBS FINANCIAL COMPARISON						
SUMMARY	2022 Budget	2021 Actual	2021 Budget	2020 Actual	2019 Actual	
INCOME						
School Fees	1 338 900	1 022 460	1 190 000	551 563	1 225 970	
Government Grants	1 281 200	1 271 210	1 145 400	1 356 061	759 750	
TOTAL INCOME	2 620 100	2 293 670	2 335 400	1 907 624	1 985 720	
EXPENSES						
Salaries	2 030 320	1 803 123	1 839 350	1 687 618	1 749 715	
Food	508 000	481 094	630 000	580 817	540 300	
General Costs	632 200	559 692	524 165	610 098	318 695	
TOTAL EXPENSES	3 170 520	2 843 909	2 993 515	2 878 533	2 608 710	
DEFICIT						
TOTAL DEFICIT	550 420	550 239	658 115	970 909	622 990	
DONATIONS						
NLC LOTTO	100 000	132 000	-	-	-	
SEEDS/KHF	450 420	407 663	658 115	966 448	551 302	
TOTAL DONATIONS	550 420	539 663	658 115	966 448	551 302	

#### LITTLE LAMRS EINANCIAL COMPADICON

# Little Lambs 17 Christian Educare

#### A non-profit empowerment project in Imizamo Yethu

#### www.littlelambs.org.za | www.seedstrust.org.za

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#### www.seedstrust.org.za

SEEDS Trust is a Cape Town based trust with over 20 years of experience in the development and operation of Early Childhood Development (ECD) projects.

### Associations and Memorandums of Understanding and Co-Operation

LITTLE LAMBS CHRISTIAN EDUCARE in IMIZAMO YETHU, HOUT BAY (www.littlelambs.org.za) Flagship Early Childhood Development project of SEEDS Trust, initiated in 1999 to care for the children of the Hout Bay communities. Long standing financial sponsorship by Kinderhilfe Kapstadt

> **BRIGHT STUDENT LEARNING CENTRE in CAPE TOWN (www.bslccapetown.co.za)** Financial assistance sponsored by the Wood Student Foundation and George Kuratle.

ARK ANGELS EDUCARE in OVERCOME HEIGHTS, Cape Town (www.arkangels-educare.com) New Educare centre sponsored by Kinderhilfe Kapstadt in 2018.

SAKHISIZWE YOUTH DEVELOPMENT TRUST in IY, HOUT BAY (www.sakhisizweydp.com) Neighbours and member of the IY EDU HUB affiliation. Co-operation agreement and financial assistance, sponsored by Kinderhilfe Kapstadt.

IKHAYA le THEMBA in IMIZAMO YETHU, HOUT BAY (www.ikhayalethemba.org.za) Neighbours and member of the IY EDU HUB affiliation. Financial sponsorship by Kinderhilfe Kapstadt.

**TRUE NORTH in VRYGROND/OVERCOME HEIGHTS in CAPE TOWN (www.true-north.co.za)** Co-operation agreement and financial assistance sponsored by Kinderhilfe Kapstadt.

#### SONSTRAALTJIE KLEUTERSKOOL in VANWYKSDORP in the Little Karoo

Co-operation in the establishment and fundraising of Early Childhood Development facilities in association with the Vanwyksdorp Development Institute (VDI) in Vanwyksdorp .

**HEUWEL SPEELSKOOL in CALITZDORP in the Little Karoo (www.dieheuweltrust.wordpress.com)** Longstanding friends from whom we keep on learning regarding Klein Karoo ECD operations. Financial sponsorship by Kinderhilfe Kapstadt .

#### IY EDU HUB in IMIZAMO YETHU, HOUT BAY

Little Lambs Christian Educare, Ikhaya le Themba, Sakhisizwe Youth Development Centre, Silikamva High School and Hout Bay Primary School are stakeholders of the IY EDU HUB on the SILIKAMVA education campus in Imizamo Yethu.